



Town of Middlefield
MBI Committee Meeting
Middlefield Town Hall
April 23, 2018

Members present: Chair Brent LeBeau, Maureen Sullivan, and Jay Swift

Attendees: Tom Austin briefly

Meeting came to order at 6:15

- **Minutes:** The Committee reviewed April 18 minutes. Motion was made and seconded to approve the minutes, passed unanimously.
- **Worthington:** The 10:30 meeting being held on Saturday the 28 will be well attended. Information gathered should help Middlefield in its quest.
- **Comcast:** The latest 4/20 proposal from Comcast included pricing for internet.
- **MBI's** conference call is scheduled for Friday at 11:30.
- **Crocker:**
 - a) Paying for network but not owning
 - b) No investment from Crocker
 - a) 15 year construction, considerable commitment, Cost would be considerable to break contract.
 - b) Pricing: \$100 for 12MPB is high, non-competitive.
 - c) Motion was made and seconded to eliminate Crocker from further consideration based on the criteria that was described and unanimously agreed upon.
- **Charter:**
 - a) Motion was made and seconded to eliminate Charter
 - b) Charter has made no proposal to town. Unknowns represent a risk.
 - c) Motion passed unanimously.
- **WiValley**
 - a. Limitations of systems: If your home can only provide 12MPB, it is unalterable.
 - b. Can sustain on 35% take rate.
 - c. They are making no investment.
 - d. Florida, Savoy and Hawley have signed up and will be up and running by July 4th.
 - e. Upgrade schedule is every 7 years.
 - f. A motion was made and seconded to discontinue discussing WiValley until further information is available on the towns that have chosen WiValley. Motion passed unanimously.
- The Committee reviewed a preliminary draft of the presentation to be made to the Select Board and the town. A few edits will be made.

Next meeting: April 30 @ 6:00

Adjournment: Meeting adjourned at 8:02.

Information:

Provider Contracts

Respectfully submitted,

Suzanne C. Lemieux