



Town of Middlefield Communications Committee

Open meeting March 14, 2016

Committee members present:

Leanne Every
Joe Kearns
Steve Harris

Others present:

Christopher Gray, Hilltown Networks

Minutes:

Meeting called to order at 5 pm.

Reviewed Hilltown's broadband provider/network operator capabilities:

- Hilltown's service has expanded beyond Ashfield to two other towns, but still a startup with limited customer base.
- Does not yet provide 25/3 service.
- Can install APs on towers & poles, and CPEs.
- Can align APs and CPEs.
- Provides billing and customer support.
- Can provide customer email accounts.
- Demonstrated a sophisticated Operational Support System for monitoring & troubleshooting.
- Offers Voice over IP phone services.
- Can provide Internet Backbone services.

Took a tour Hilltown's network, and saw how it had extended its customer base by relaying signals from premise to premise from the center to the outer reaches of town.

Meeting adjourned at 6:30 pm.